

A new deal

Triumph unveils its Metrix storage system, a range of products packed with innovation and ideas, and launches a comprehensive range of supporting services for its business partners

Triumph, one of the most established names in the UK corporate furniture business, has bounced back with a new range of products and capabilities for dealers in today's furniture market. Its latest launch completes the Metrix modular system: the new Metrix^{adv} tambours and SuperGlider sliding doors combine design with functionality, a key trend in modern office design.

The Metrix storage system range, widely respected for its design and construction integrity, is further enhanced with the introduction of Metrix^{adv}, a refined systems-storage solution that offers:

- > Enhanced security
- > Quieter operation
- > Increased functionality
- > A clean, modern design aesthetic
- > Acoustic tambour-door upgrade option

SuperGlider acoustic sliding door units offer interiors solutions-providers a product range that offers:

- > Sound absorption in office space – the quality or reverberation of sound in the space
- > Sound insulation – control of the transfer of sound from one space to another
- > A clean, modern design aesthetic
- > Options of finish and material to complement any design aesthetic

In addition to this brand-new acoustic solution, Triumph also offers its partner-dealers an even more comprehensive Metrix storage solution that includes:

- > Systems storage
- > Combination units
- > Drawer units
- > Personal storage solutions



Triumph can give specific support at every stage of a major project, from original briefing, space planning and 3D visualisation to detailed project management, manufacturing, installation, logistics and then final delivery. Into this process it fits its comprehensive range of workplace furniture: systems of industry standard cupboards, combination units and tambour door options and lockers all designed to complement the required aesthetic on any major office project. This programme aims to provide dealers with a complete portfolio of support that will enable them to compete credibly and effectively in today's market.

All this is brought together in a new dealer-friendly website. Category based, it offers easy navigation to help any dealer find exactly what's needed quickly and easily. The website can come with a co-branded log-in and an array of supporting literature to help Triumph dealers present the best possible solution for each application. This is an approach that major dealers have needed in the industry for a long time.

All in all, using Triumph means that dealers can produce working spaces that can have a direct impact on the performance of a business and its ability to motivate its people. Triumph knows that it is the combination of price, specification and time that are crucial to any project's success: using this new dealer facility means that a dealer's clients should never be compromised in any of these areas, so that all projects can be delivered on plan, on time and to budget.



Top Working with Furniture Solutions, Triumph provided Lm storage and pedestals for more than 1,350 employees at YELL's architect-designed office space

Left and above Triumph's new Metrix^{adv} modular tambours